

## Curriculum Vitae Maarten van der Kloot Meijburg

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Name	:	<b>van der Kloot Meijburg, Maarten</b>
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Date of Birth	:	June 20th, 1960
Place of Birth	:	The Netherlands
Nationality	:	Dutch

### KEY QUALIFICATIONS

Maarten van der Kloot Meijburg has 31 years of working experience, of which 12 years in management positions in the highly competitive trading and sales environment of the banking and energy industry and 15 years as strategic advisor and project manager in the energy sector. Maarten therefore has an extensive network in the energy sector.

He has set up and/or reorganized sales departments, set up new businesses and developed & analyzed projects for many different large companies in both sectors. He has extensive experience in strategic advisory activities, is very well acquainted with the advanced quantitative techniques (option & probability theories) used in trading oriented business environments and has a broad experience in project management. His management style is characterized by his analytical understanding, creativity, enthusiasm and perseverance. Maarten sees his work as peoples business because, in the end it is the engagement of the company's employees that makes a strategy or a project work. Maarten therefore always works closely together with the employees assigned to projects and typically includes their knowledge in the projects.

### EDUCATION AND TRAINING

<i>1989– present</i>	Various energy (risk) management courses and project management courses Various international capital markets courses on Credit and Interest Rates Risk management
<i>1983-1988</i>	Doctoral degree in Economic History at the Rijks Universiteit van Leiden Thesis Final Paper: "The effect of preferential treatment for developing countries in the European Market"
<i>1982-1983</i>	Diplôme de la Langue Française Degré Supérieur at the University of Paris "Sorbonne"
<i>1980-1981</i>	Military service in "Seedorf", Germany.

## LANGUAGES

Dutch:	Mother tongue
English:	Very good
French:	Very good
German:	Fair
Spanish:	Basic understanding

## WORK EXPERIENCE

2009- present	<p>eRisk Group VoF, Utrecht</p> <p><b>Partner</b></p> <p>eRisk Group is a partnership of three senior energy specialists, with an extensive experience in the financial and energy markets. eRisk Group provides quantitative and strategic advice to energy companies, industrials and governmental organisations. Relevant recent activities where Maarten worked on include:</p> <ul style="list-style-type: none"> <li>- Invest-nl in opbouw and Invest-nl als senior adviser energy transition within the Business Development and Strategy department. Advising on trends and impacts relevant for Invest-NL projects and the Invest-NL energy transition strategy (2018-present)</li> <li>- RVO Project “Industrial Hybrid Energy Systems - Unlocking Industrial Demand Response” in cooperation with TNO (2018- present)</li> <li>- Project Slim Malen Study in cooperation with Deltares quantitative scenario analyses of the flexible dispatch of ground water pumps to minimise energy costs and reduce CO2 emissions in the Netherlands (2016 - 2019)</li> </ul>
2005- present	<p>MKM Consultancy</p> <p><b>Director</b></p> <p>MKM Consultancy is a small, independent consultancy firm providing management and advisory services in the energy and financial sector. MKM Consultancy focuses on strategic advice, product development, portfolio optimisation and risk &amp; project management. MKM Consultancy often works together with partners from eRisk Group which he co-founded in 2007.</p>
2001- 2004	<i>N.V. Nuon Energy Trade and Wholesale, Amsterdam</i>
2002-2004	<p><b>Director Wholesale Energy Services</b></p> <p>Set up a business unit responsible for the professional sales and origination of ‘complex’ energy (gas, power &amp; environmental) products (physical, financial &amp; hybrids) to wholesale customers (Distribution companies, major industrial users and big multi sites &amp; purchasing combinations) in the Benelux.</p>
2001-2002	<b>Director Strategy for ET&amp;W</b>

Managing a business unit responsible for the strategic development of the Energy Trade & Wholesale (ET&W) department activities in the Netherlands, Germany and Belgium.

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*1996-2001 Rabobank International (Global Financial Markets)*

*1998-2001      **Manager of Liability Sales Group***

Responsible for product development and origination of structured products (interest, currency, credit and tax) and advising about the use of derivatives in asset and liability management.

*1996-1998      **Manager of the Treasury and Derivatives Sales Group***

Responsible for the development and sales of treasury products (money market and FX) and Derivatives products (interest rate and FX) to corporate clients and institutional clients in the Benelux, Scandinavia and Switzerland.

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*1996-2001 NCB Chase/Crédit Lyonnais*

*1994-1996      **Manager of the Treasury and Derivative Sales Group***

Responsible for selling treasury products (FX and money market) and derivative products to clients in Benelux.

*1993-1994      **Sabbatical year, trip around the world***

*1990-1993      **Corporate and Senior Corporate Dealer on the Treasury and Derivatives sales desk (Amsterdam)***

Responsible for selling interest rate and FX derivatives to clients in the Benelux.

*1989              **Management Trainee***

#### **OTHER RELEVANT ACTIVITIES**

*2008-2018      Member of the Energy section of the “Vereniging van Milieu Professionals”*

Responsible for organising debates around energy related topics such as:

- Debate: “Wind and Gas: Back-up or Back-out” in cooperation with “Clingendael Internatioal Energy Program (CIEP)”.
- The “National Energie Debat: wil de overheid een snelle energietransitie?”
- Debate: “Zijn smart grids slim?”
- Debate: “de toekomst van de CO<sub>2</sub> markt”

- 2006-present* Regular speaker at energy related debates and/or seminars, among others:
- FD Energiedebat “Wie gaat de energietransitie betalen?”
  - Deltalinqs energy forum: “Energiekosten besparen door dynamisch energie management”.

#### **SELECTION OF OTHER CONSULTING ASSIGNMENTS**

- 2016* Greenchoice
- Developed a new concept, in close cooperation with energy retailer Greenchoice, for its market strategy and the quantified the new business cases based upon the strategy
- 2015* LTO Glaskracht
- A study to analyse the potential flexibility of CHPs, lighting, and power to heat under various scenarios up to 2030 (a summary is publicly available)
- 2014* Eneco
- A study to quantify the outcomes of the different energy scenarios developed by Eneco, assess those outcomes and compare them against other relevant scenarios.
- 2013* Port of Rotterdam
- Study to analyse the potential value of a local power pool for the demand response capacity of eight industrial companies in the Port of Rotterdam area
- 2012- 2015* Participation in smart grid project “Smart Grid Rendement voor iedereen” of Task Force Innovation Utrecht
- The project aimed to evaluate a number of business cases around smart metering at 200 residential customers in the cities of Utrecht and Amersfoort. The project ran for more than two years with many companies contributing to it. Eemflow Energy evaluated specifically a business case for the application of demand response
- 2011 / 2012* Cable Operator (BritNed)
- Proposal for improvements in the tactical auction capacity plan and framework for explicit auctions. Activity: Implementation of new auction framework
- 2010 / 2011* VEWIN /Evides
- Research-pilot to validate and to value the possibility of the application of electrical flexibility in the drinking water production system in the electricity market
- Activities: Assess possibilities to optimize flexibility of the drinking water production in the electricity market

2010 / 2011 LTO Noord Glaskracht

Research to validate the risks and added value of energy trading strategies applied in the greenhouse horticulture sector

2009 / 2010 Tennet (Transmission System Operator)

Research to validate the impact of wind energy on the Dutch electricity system and validation of the possibilities of demand response management as a system service.  
Proposal for the integration of demand response management as a system service

2008 / 2009 Ministry of Economic Affairs Netherlands

Validation of a new subsidy arrangement (SDE arrangement for WKK's)  
Validation of a new subsidy arrangement (SDE arrangement for wind energy)

#### **PUBLICATIONS**

- Columnist for energy news platform *Follow the money* (2015- present)
- Columnist for news platform *Follow the money* (2012- present)
- Several articles in the *Financieel Dagblad* and *Volkskrant* concerning energy and political related issues (2005-present)